

Message Text

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43

ACTION AF-06

INFO OCT-01 ISO-00 SSO-00 EB-07 COME-00 /014 W

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O 311325Z DEC 75

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC IMMEDIATE 2620

UNCLAS LAGOS 12891

FOR AF/W AND MEPD

E.O. 11652 : NA

TAGS : BEXP, NI

SUBJ : MAJOR PROJECT: HOUSING FOR NIGERIAN ARMY

REF : STATE 304829

1. CE-TEC ADVISES BY TELEX THAT ITS TEAM (JOHN FOTI, FREDERICK FRANKLIN, HOMER BLACKWELL) NOW REQUIRES MOD TELEX AUTHORIZING VISIT BECAUSE ITS "PEOPLE HAVE EXPERIENCED PROBLEMS AT CUSTOMS DUE LACK AUTHORIZATION TO VISIT." ATTEMPTING HAVE MOD TELEX BUT MINISTRY CLOSED. WE REQUEST AF/W CLARIFY VIA TELEPHONE WITH FOTI AT COMBUSTION ENGINEERING, STAMFORD, CONN., AND ASSIST AND INTER-CEDE AS NECESSARY. TEAM PLANNING DEPART FRIDAY NIGHT FOR NIGERIA VIA LONDON.

2. CAHILL AVAILABLE IN OFFICE MONDAY FROM 0715. MOD OPENS 0900. DO NOT RPT NOT YET HAVE APPOINTMENT SCHEDULE FOR FIRMS AT MOD BUT HOPE TO HAVE THIS FRIDAY. NO RPT NO LITERATURE RECEIVED.

3. MOD HAS INTERVIEWED MILTON LEWIS HOWARD INTERNATIONAL AND CONSIDERS FIRM TOO SMALL AND INEXPERIENCED THIS TYPE PROJECT. FIRM THEREFORE NOT RPT NOT IN RUNNING FOR IRIME CONTRACT THIS PROJECT AND SHOULD NOT RPT NOT VISIT LAGOS NOW THIS PURPOSE. HOWEVER, THERE NUMEROUS OTHER OPPORTUNITIES, POSSIBLY INCLUDING SUBCONTRACTING ON THIS PROJECT, AND FIRM SHOULD NOT RPT NOT BECOME DISCOURAGED. FYI EMBASSY CHECKED PRIVATELY ON FIRM WITH FAVORABLE RESULTS. END FYI.

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RM ONLY FURTHER INFO TO DATE IS THAT PROJECT STILL IN EMBRYONIC

STAGE. QMG TOLD RECENT VISITOR HE INTERESTED IN HOUSING FOR AT LEAST 40 BATTALIONS OF 1000 MEN EACH PLUS DEPENDENTS. DESIRES SEE EACH FIRM'S QUALIFICATIONS AND COUNSEL THEM ON SIZE OF JOB. QMG ALSO INTERESTED IN INDUSTRIAL BUILDING SYSTEMS USED IN U.S.

5. LODGINGS: HOLIDAY INN'S EKO MOTEL, VICTORIA ISLAND, NOW OPEN AND ACCEPTING GUESTS.

EASUM

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